

INVITATION

KNOW YOUR PROSPECTS NATURE

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- 1 Positive (Open-Minded) – Ready to learn, take action quickly.**
- 2 Skeptical – Need proof, testimonials, and logical explanations.**
- 3 Overconfident (Know-It-Alls) – Compare with other businesses, require subtle persuasion.**
- 4 Fearful (Risk-Averse) – Hesitate due to fear of failure, need motivation.**
- 5 Curious but Inactive – Ask questions but never take action, need a push.**
- 6 Negative (Rejectors) – Strongly against MLM, best to ignore.**
- 7 Opportunistic (Money-Minded) – Only want quick money, need mindset training.**

IMPORTANT POINTS TO BE NOTED FOR INVITATION

- WHY
 - MINDSET(Believe)
 - KNOWLEDGE
 - LIST
 - CONSISTENCY
- Take Knowledge Until You are capable of Hosting

NEVER USE WORDS:

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- Company
- Forever
- FLP
- Products
- Network
- Marketing
- Upline
- Downline
- Products



MISTAKES WE DO:

- Its all in my Mind
- We Prejudge People

**DONOT TELL ABOUT FOREVER
TELL NEXT LEVEL DIGITAL TEAM**

POINTS TO REMEMBER:

- **Never use Texting Methods for Invitation**
- **Prefer Call**
- **Show yourself Busy**
- **Maximum 3-5 Minutes**

USE AI FOR INVITATION SCRIPTS

THANK YOU

Session - 1 Completed